

2018-2019

OKAMURA TODAY

OKAMURA CORPORATION Corporate Profile

Office / School / Library / Hall
Art Museum / Theater / Bank
Healthcare / Laboratory
Security / Home interior
Supermarket / Convenience
store / Food speciality store
Pharmacy / Apparel store
Stationery shop / Book store
Material handling systems
Logistics center / Powertrain

okamura



Office spaces, commercial environments,
distribution centers and beyond.
Okamura creates new value in
spaces where people work and live.
Heightened inspiration means greater
productivity.
Where comfort and health go hand in
hand.
Human-centric spaces — created by
Okamura.



Partner: Yui no Mori Arakawa

Set the stage for people



Partner: Shochiku Co., Ltd / Kabuki-za Co., Ltd.

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The spirit of manufacturing passed down through generations

The Okamura Corporation had its beginnings in 1945, based in the town of Okamura in Yokohama.

With a strong belief in Okamura's mission, the founding members brought together the technical and financial support to launch the company as the Okamura Manufacturing Facility, an industrial manufacturing cooperative.

Okamura's founding spirit is still alive today in the five principles of the company's creativity, cooperation, frugality, savings and service. Since its founding, Okamura has provided high-quality products and services for offices, education, healthcare, R&D, commercial facilities and distribution centers under the motto "Quality pays for itself." Okamura's strength lies in its extensive knowledge and technical expertise in many fields, the foundation of creating comfortable spaces for customers worldwide.

Technologies Certified as Mechanical Engineering Heritage

Like many other companies in Japan, after the war Okamura began manufacturing daily necessities in an effort to rebuild the country and provide people the things they needed for everyday life. However, Okamura's engineers, including the founder Kenjiro Yoshihara, —himself an aircraft engineer—had a dream and a powerful desire to build mechanical products. The world's first torque converter was born from this dream in 1951. Shortly thereafter, in 1955, the four-wheel drive Mikasa car was manufactured by Okamura, featuring Japan's first automatic transmission using a torque converter.

In July 2015, the Japan Society of Mechanical Engineers recognized the torque converter developed in 1951 and used in the automatic transmission of the Mikasa as part of Japan's Mechanical Engineering Heritage.* It remains part of the manufacturing heritage that is embodied in Okamura products today.



*The Mechanical Engineering Heritage designation is given by the Japan Society of Mechanical Engineers with the aim of preserving the historical heritage of Japan's mechanical technology, and ensuring that it is passed on to future generations as a part of their cultural heritage.



Office Furniture

1947 Manufacture of US military club furniture

Manufacture of garden tables and chairs

1951 Production started on steel desks and chairs

1956 DX line of steel furniture launched

U line furniture for apartment housing launched

1957 Type-31 and Type-36 steel office desks launched

Steel office desks and chairs launched under the Office Master name

1962 First Okamura Business Show held

Isu no Kagaku (Chair Science) PR magazine published

1963 First Good Design Award G-Mark awarded for a folding chair

1964 Junior desk and chair launched

Technology partnership with AllSteel Inc. (USA) for desks and chairs

1966 Inter-Wall launched

1968 Products displayed at NOPA Exhibition in New York City

1975 Okamura Bau building equipment show held

System kitchen introduced

1976 Ferro Wall movable partitions launched

Slimline storage system launched

1977 20 series chair launched

1978 Salvarani Longline Italian-made system kitchen launched

Store Displays

1957 Gondola store shelving launched

Low Boy store shelving launched

1961 Celta Steel Gondola series launched

1963 Technology partnership with the Darling Company in Los Angeles for system gondolas

1969 Technology partnership with the Tyler Refrigeration Corp. (USA) for refrigerated showcases, Okamura-Tyler established

1972 Products displayed at Japan's first store system show, 1st JAPAN SHOP

1976 Okamura Multiple Unit Display System (OMUDIS) launched

1978 No-defrost refrigerated showcase system launched

Material Handling Systems & Others

1948 Torque converter R&D started

1951 Torque converter production began

1957 Torque converter for small forklifts developed

Products displayed at Torque Converter Engineering Show

1970 Type-61 Heavy Rack (pallet rack) production started in a technology partnership with Palmer Shale company in the USA

Type-63 Lightweight Shelving launched, first Japanese-made boltless rack system

1973 Technology partnership with Ermanno Co. in the USA for conveyors

1976 Products displayed at an international logistics and machines exhibition

1978 Rotary Rack launched

1945 Okamura founded on October 10 Okamura-cho, Isogo-ku, Yokohama, Kanagawa

1948 Okamura restructured as a joint-stock company

1950 New Tokyo Office opened (Shimbashi, Tamara-cho, Minato-ku)

1952 Kanagawa Plant established (Kitasaiwai-cho, Nishi-ku, Yokohama)

1953 The N-52, Japan's first postwar airplane, completed

1955 Kansai Sales Office opened (Kobe City) Mikasa, Japan's first automatic front wheel drive car, developed

1957 Mikasa Mark I and Mikasa Sport displayed at the 4th Japan Motor Show

Yokohama Sales Office opened

Tokyo Sales office and showroom opened in Akasaka (Nagata-cho, Chiyoda-ku)

1958 Oppama Plant founded Osaka Sales Office and Nagoya Sales Office opened

1959 Sendai Sales Office opened

1960 Kansai Okamura Manufacturing Co., Ltd. (Osaka) established

IBM punch card system introduced, allowing for mechanization of office work

1961 Fukuoka Sales Office opened

Okamura listed in the second section of the Tokyo Stock Exchange

1969 Industrial robots developed

1970 Tokyo Showroom opened

Fuji Plant in Shizuoka completed

Okamura listed on the first section of the Tokyo Stock Exchange

1972 Okamura-Tyler Fuji Plant in Shizuoka completed

1973 Headquarters moved to Yokohama Tenri Building

1974 Takahata Plant in Yamagata completed

New Otani Showroom opened

1976 RC-04 type pneumatic robot developed

1979 Osaka Showroom opened






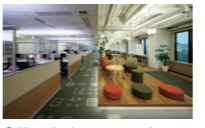


1945

1950



1960

1970







Office Furniture






<p>1980 Office Research Center opened</p>  <p>OA-compatible head office opened Various visits / press coverage</p>	<p>1986</p>  <p>28 Series ergonomic chair launched</p>	<p>1991</p>  <p>Okamura Garden Court Showroom opened</p>	<p>1996 Workplace Strategy published</p> <p>1997</p>  <p>Profice Next Generation Office System launched</p>	<p>2000 Ercio office seating launched</p> <p>2001 Sales agreement with FujiSeiko Co., Ltd. signed for entry into the security business</p> <p>2002 Products displayed for the first time at ORGATEC 2002 in Germany. Contessa announced</p> <p>2003</p>  <p>Contessa ergonomic mesh chair launched</p> <p>Products displayed for the first time at Security Show 2003</p> <p>Products displayed at NeoCon2003 (USA), Contessa announced</p> <p>2004 Products displayed at EIMU2004 (Italy)</p>	<p>2005 Office Evolution—The Future of Offices published</p> <p>Baron ergonomic mesh chair launched</p> <p>Cruise and Atlas personal workstations announced</p> <p>2007 Creating a Good Relationship between Office and People published</p> <p>Products displayed at The Office Exhibition 2007 (JAE / Dubai)</p> <p>2008 Chicago Showroom opened</p> <p>Products displayed at NeoCon 2008 (USA) Exhibition</p> <p>2009</p>  <p>Office Labo opened</p>	<p>2011 Copresence Work – New Workplace for Social Networking Age published</p> <p>2012 Sew Future Work Studio opened</p> <p>2013 Knowledge Commons – A Campus for Global Human Resource Development published</p> <p>2014</p>  <p>Okamura Future Studio = KIZUKI LABO opened</p> <p>Products displayed at the 33rd China International Furniture Fair (Guangzhou) (CIFF)</p> <p>2015 Swift height-adjustable table launched</p> <p>Sea Open Innovation Biotope opened</p> <p>Diversified Workstyles and Spaces Make Offices More Fun published</p> <p>2016 WORK MILL activity started</p> <p>Mennolo Labo, Cue Open Innovation Biotope opened</p> <p>2017 Office Seating Contessa II (Contessa Seconda) launched</p> <p>Open Innovation Biotope Bee opened</p> <p>2018</p>  <p>CO-Dō LABO opened</p>
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Store Displays

<p>1980 JAPAN SHOP Minister of International Trade and Industry Prize received Prime Minister's Award and other awards received over 14 consecutive years</p>	<p>1989 New store information magazine <i>Stores of the Month</i> published</p>	<p>1990</p>  <p>AV software / CD fixtures launched</p>	<p>1998</p>  <p>Fontana refrigerated showcases announced</p>	<p>2001</p>  <p>Products displayed at 1st Japan Drugstore Show</p> <p>2002 Products displayed at a supermarket trade show</p>	<p>2008</p>  <p>Visplay Showroom opened</p>	<p>2014</p>  <p>Store carts launched</p>	<p>2015</p>  <p>Oscom Qlus Showcase navigation system launched</p>
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Material Handling Systems & Others

<p>1982 Rotary rack technology exported to the USA</p>	<p>1987</p>  <p>Rotary Rack M vertical multi-row independent rotary rack launched</p>	<p>1993</p>  <p>Space Hawk 3D transport system launched</p>	<p>1995</p>  <p>Technology partnership on overhead conveyor systems with OCS in Sweden</p>	<p>2001</p>  <p>Light Roller conveyor system with simplified controls launched</p>	<p>2002 Multi-stage torque converter displayed at the 3rd bauma China international construction machinery trade fair in 2002</p> <p>2008 Line Belt Sorter NBS Wave high speed sorting equipment launched</p>	<p>2010 Smart Hawk overhead transfer system launched</p> <p>2012</p>  <p>Rotary Sorter automatic injection / output / sorting system launched</p>	<p>2014</p>  <p>AutoStore robot storage system launched</p>
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<p>1981 12th Ishikawa Prize awarded by the Union of Japanese Scientists and Engineers for the development of an integrated management information system</p> <p>1982 Okamura's OA Strategy published</p>	<p>1987</p>  <p>Siam Okamura Steel Co., Ltd. established in Thailand</p> <p>1988</p>  <p>JT Okamura Co., Ltd. established in Okayama</p> <p>1989 Okamura Logistics Corporation established</p>	<p>1990</p>  <p>Tsukuba Plant completed in Ibaraki</p> <p>1991 Yokohama Distribution Center completed</p>  <p>NS Okamura Corporation established in Iwate</p> <p>1992 Okamura International (Singapore) Pte., Ltd. established</p> <p>1994 Okamura Business Support Corporation established</p>	<p>1996 Siam Okamura International Co., Ltd. established in Thailand</p> <p>1997 Nakai Plant completed in Kanagawa</p> <p>1998 FM Solution Corporation established</p> <p>1999 Okamura Support and Service Corporation established</p>	<p>2000 Hill International Inc. established</p> <p>ISO 14001 company wide integrated review and registration</p> <p>2003 1st Okamura Design Space R held</p> <p>2004 Shanghai Okamura Furniture and Logistic System Co., Ltd. established in China</p> <p>Osaka Distribution Center completed</p>	<p>2005 Seeder Co., Ltd. acquired</p> <p>2006 Tsurumi Plant in Kanagawa completed</p> <p>2008 FujiSeiko Co., Ltd. acquired as subsidiary</p> <p>London branch opened</p> <p>2009</p>  <p>Okamura Chair Museum opened</p> <p>SEC Co., Ltd. acquired</p> <p>New production facility completed at the Oppama Plant</p>	<p>2010 Td Japan Ltd. established</p> <p>Shanghai showroom opened</p> <p>2013 Hangzhou Okamura Transmission Co., Ltd. established</p> <p>Salotto Group (Hong Kong) acquired</p> <p>Sunahata Co., Ltd. acquired</p> <p>Ichie Co., Ltd. acquired</p> <p>Shanghai Okamura Architecture Co., Ltd. established</p> <p>2014 Okamura Trading (Shanghai) Co., Ltd. established</p> <p>New factory at the Gotemba Plant established</p>	<p>2015 PT. Okamura Chitose Indonesia established</p> <p>Shanghai Showroom reopened after refurbishment</p>
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1980

1990

2000

2010

We serve society by creating environments for dynamic interaction through innovative ideas and proven quality.

At Okamura Corporation, our philosophy is that "Quality pays for itself." This is reflected today in each of our products and services.

In April, 2018, we clarified Okamura's mission: We serve society by creating environments for dynamic interaction through innovative ideas and proven quality. Okamura provides total solutions with a global reach while enhancing its corporate value.

In addition, Okamura is working to reduce its environmental burden through business activities in accordance with its founding spirit while strengthening compliance management and corporate governance.


Through these actions, Okamura fulfills its corporate social responsibility (CSR).

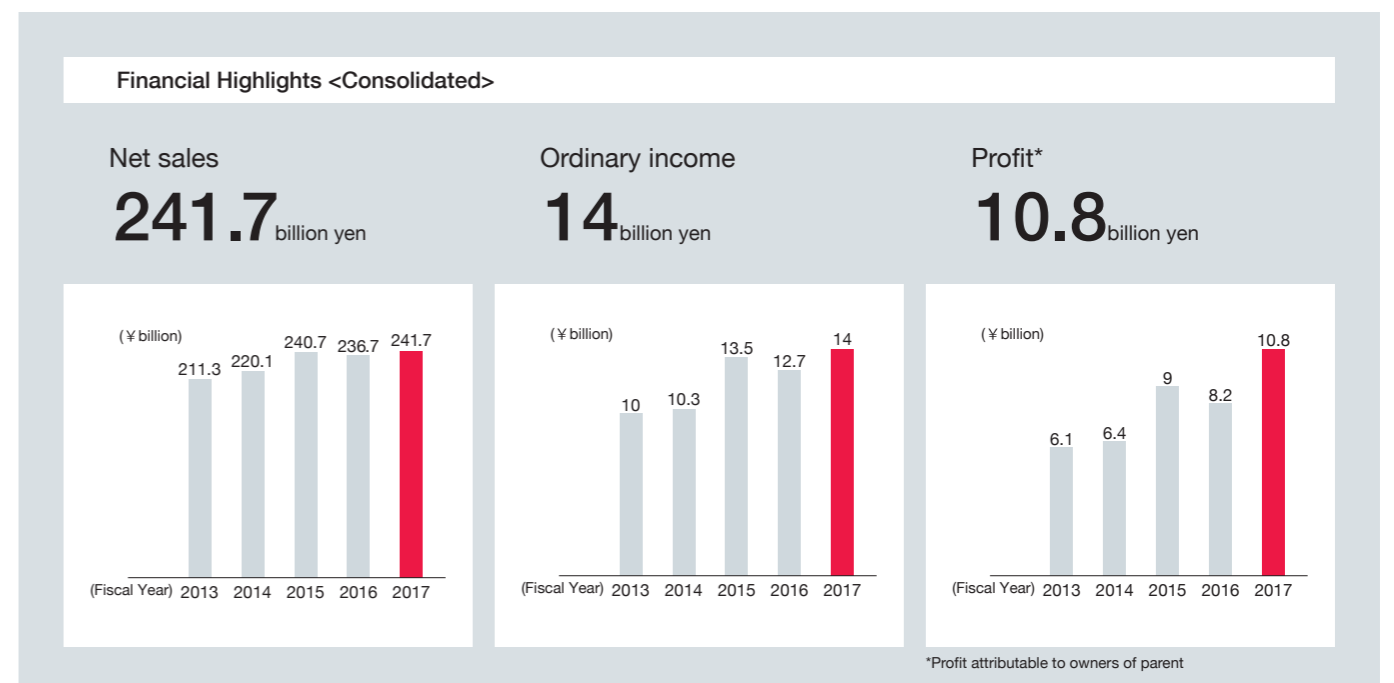
Our current age is one of transformation—a dramatic shift

that occurs just once in several decades, prompting a change in societal values. The labor shortage brought about by a declining population, ongoing digital transformation and the progression of work style reforms will change all of our lives. Yet when there is change, new demand is also born.

Okamura's commitment to research gives us insight into the future and allows us to develop value-added products and unique solutions for diverse needs, including the environmental and social issues currently at hand.

We look forward to your continued support and encouragement in the years ahead.

President & Representative Director 



OFFICE FURNITURE

Okamura provides products and services that create functional and comfortable spaces, from offices that accommodate diverse working styles to educational institutions where people connect, cultural facilities including theaters and museums, and specialized facilities for research, healthcare and the elderly. Okamura also offers a wide range of products and services to various government agencies, municipal facilities, banking facilities and home interiors.



Workplace



Communication spaces



Workplace



Lounge spaces



Meeting rooms



Workplace



Municipal government facilities



Banking facilities



Workplace



Partitions



Restroom booths

OFFICE FURNITURE



Active learning



Lecture rooms



Special classrooms



Chemistry laboratories



Analysis laboratories



System development rooms



Libraries



Galleries and museums



Theaters and halls



Stadium bleachers



Safe doors



Access control systems



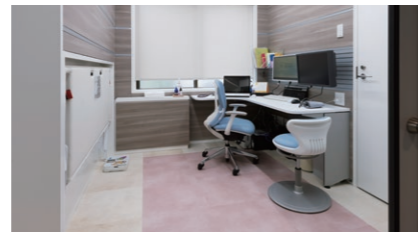
Flood barriers



Fully automatic deposit boxes



Staff stations



Examination rooms



Hospital rooms



Operating rooms



Study desks



Furniture for small offices



Height-adjustable table

STORE DISPLAYS

Retailers need to constantly create new retail formats to keep up with shifting markets and social environments. Timely monitoring of the retail environment allows Okamura to provide total support for the creation of store environments, from layout and interior planning by designers, to the manufacture, installation and maintenance of fittings. We offer display fixtures, refrigerated showcases, specialized equipment, backroom equipment and logistics equipment to meet every need.



Refrigerated showcases



Multiple unit display system



Specialized display fixtures



Refrigerated showcases



Multiple unit display system



Refrigerated showcases



Multiple unit display system



Specialized display fixtures



Multiple unit display system



Specialized display fixtures



Specialized display fixtures

STORE DISPLAYS



Specialized display fixtures



Specialized display fixtures



Specialized display fixtures



Specialized display fixtures



Multiple unit display system



Specialized display fixtures



Multiple unit display system



Specialized display fixtures



Specialized display fixtures

MATERIAL HANDLING SYSTEMS

Okamura seeks to streamline logistics, constantly developing and providing new distribution systems through real-life experimentation.

We offer total support, from material handling system proposals resulting in financial benefits through increased speed, accuracy and safety of logistics, to software development, equipment installation, operational support and after-sales service.



Multistage independent horizontal rotary storage



Robot storage systems



Sorting equipment



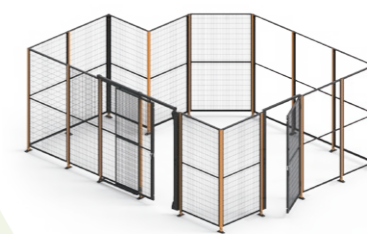
Fixed shelving



Flow-through racks



Workbenches



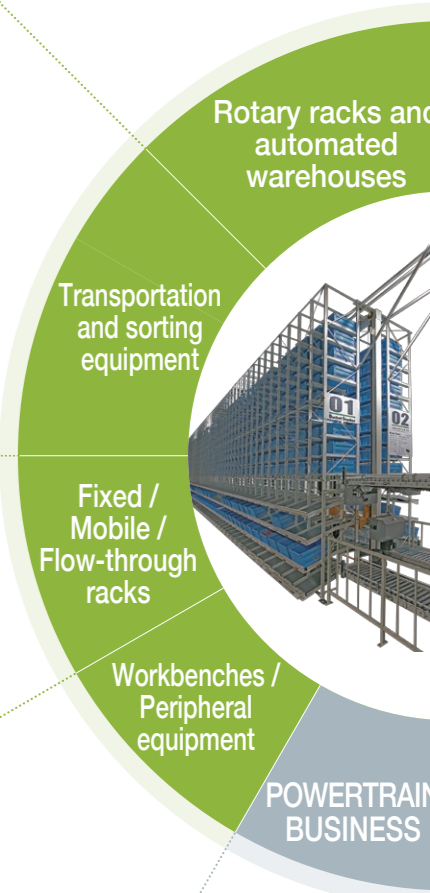
Protective fences



Torque converter type transmission for snow removal vehicles

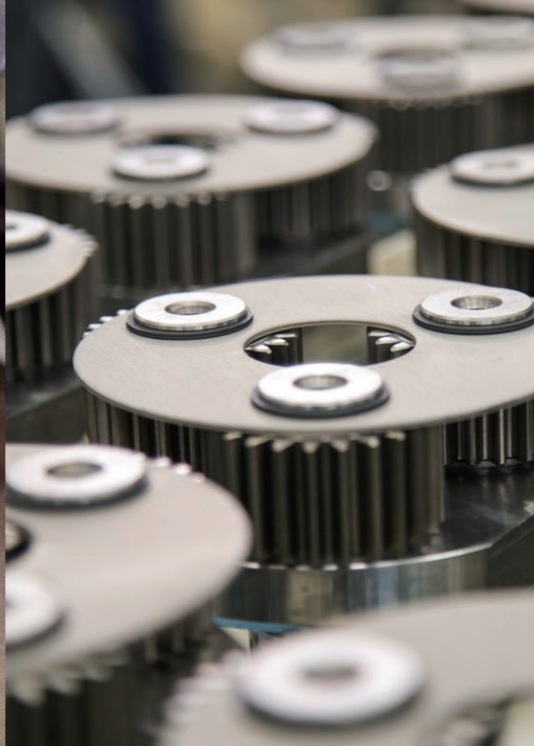


Torque converter type transmission for forklifts



Overseas expansion

POWERTRAIN BUSINESS

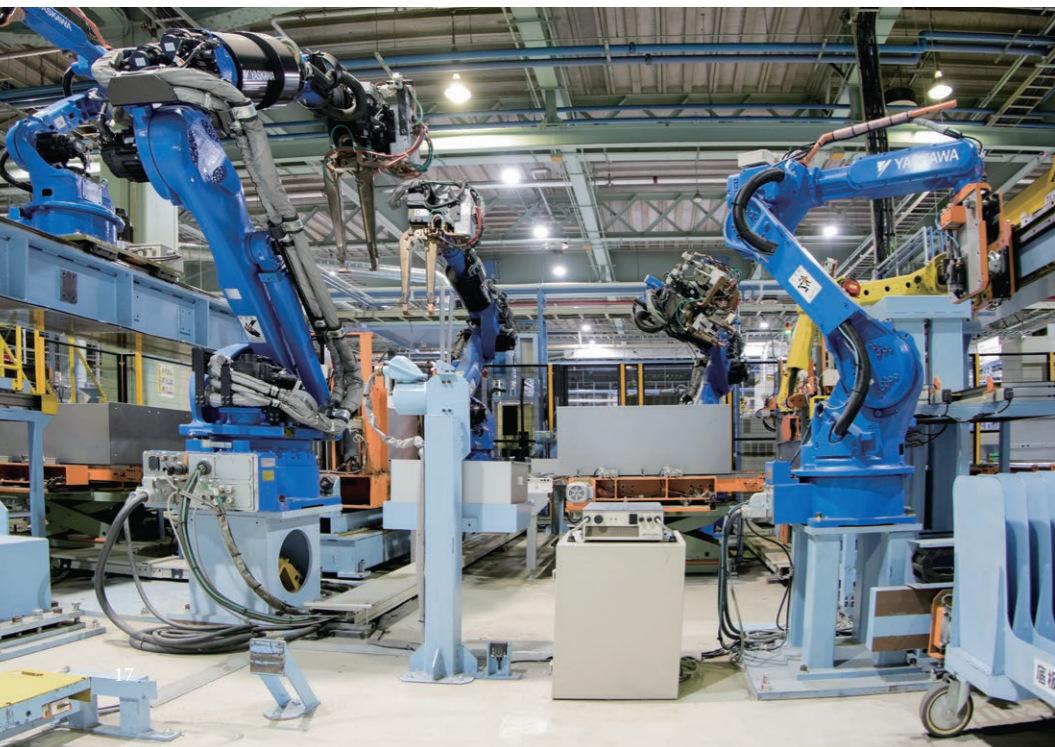


Okamura's Strength
Sources of Technology <Production>

Creating new value from technological expertise

Okamura prides itself on its proprietary processing technology, built upon years of experience in the field.

Our sheet metal processing technology for aircraft, developed at the time of Okamura's founding, provided the starting point for a legacy of innovation. At Okamura, we use these technological assets alongside the latest systems and tools to manufacture products that respond to society's needs.



Production Technology

OPS proprietary production management system — OKAMURA PRODUCTION SYSTEM Pursuing efficiency to increase productivity

By increasing productivity and maintaining quality assurance, we have established a strong corporate manufacturing structure.



Our unmanned production line features robots that can visually recognize parts based on their shape. Through automation using cutting-edge equipment, we are increasing productivity and maintaining high-level quality assurance.

Human Resource Development

Building the foundation of quality through the next generation

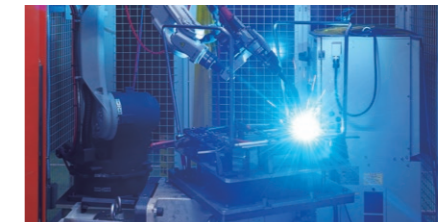
At the Technical Skills Training Center, our mission is training future generations of engineers to ensure that our long heritage of advanced technology and skills continues to be passed down. The Center hosts a diverse variety of training courses each year, making an invaluable contribution to product quality maintenance and improvement.



In-house processes developed over many years

Okamura has built up a repertoire of proprietary technology used in manufacturing, allowing us to perform all necessary processes in-house. Our experience in metal processing dates back to Okamura's founding in 1945, when the company conducted sheet metal processing for aircraft. Our metalworking legacy is passed on to future generations through employee education at our Technical Skills Training Center. Furthermore, we assist workers with specialist training to help them achieve national qualifications.

Our manufacturing facilities operate under our own production management system, the "Okamura Production System" (OPS). The complete elimination of idle processes—those detracting from added value—and extensive robotic automation are our keys to increasing productivity and maintaining high-level quality assurance.



Steel Processing



Covering



Unmanned production lines



Sewing



Resin molding



Assembly



Woodworking



Testing

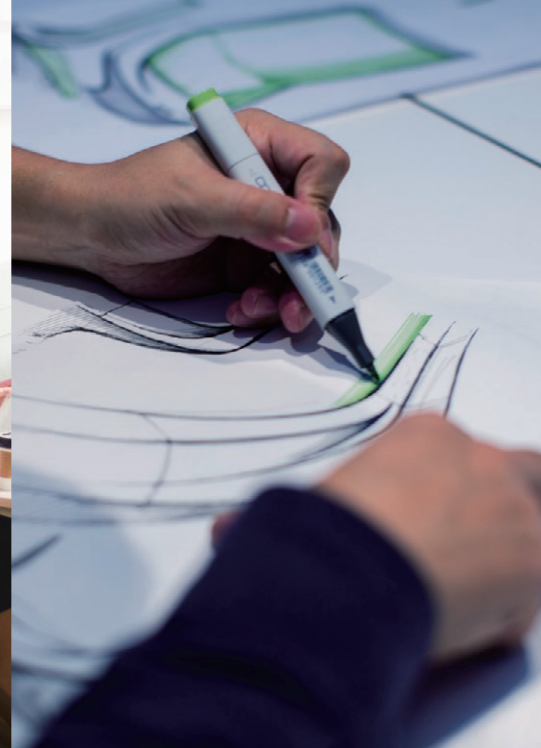
Quality Management

Ensuring quality and safety through proprietary standards

Okamura creates products that can be used with confidence for many years. In addition to compliance with Japanese Industrial Standards (JIS) and international standards, we apply our own in-house standards, which are even more rigorous. Based on these standards, we assess and confirm the quality and safety of each product through analyses, and by repeatedly subjecting samples to performance and durability tests.



Durability testing



Okamura's Strength

Sources of Creativity <Design / Development>

Bringing creativity and new value to interior spaces

Expectations regarding interior spaces have changed in step with evolving lifestyles and work styles.

Okamura anticipates these changes and conceptualizes optimal interior spaces that meet the needs of every user.

Through ideal interior spaces, we create new value for offices, educational, healthcare, R&D and commercial facilities, and distribution centers.



Since the founding of Okamura, we have worked to create optimized human environments using our knowledge of hardware and software. Through the three tenets of our design policy, we create attractive spaces for the next generation.

In the pursuit of manufacturing that benefits all people, Okamura's high-quality designs employ both functionality and safety.

The Okamura Group's Design Policy



Quality Design

Provide customers with products of true value

Pursuing the true essence of a product, we provide our customers with products they can truly appreciate. In the pursuit of "the perfect product," we are constantly refining our manufacturing abilities. We aim to create high-quality designs that give our customers added value.

Okamura is committed to satisfying the needs of our customers by ensuring safety and improving comfort. This includes product development based on ergonomic principles and creating environments that enhance creativity.



Ergonomic Seating Simulator

Eco-Design

Develop products with lower environmental burdens

The Okamura Group strives to design products that have the lowest possible level of environmental impact throughout their life cycle, from the selection of raw materials, to disposal after use. This contributes to a sustainable society. We achieve this goal by carrying out environmental assessments at the product planning and design stages and applying certification according to our own environmental standards.

Green Wave and Green Wave+

Okamura specially created these environmental product standards, and the Green Wave standard was put into practice in 1997. We certify environmentally conscious products based on seven criteria, namely: "Resource saving," "Use of recycled materials," "Recycling ability," "Reusability," "Long service life," "Safety and environmental protection" and "Energy conservation." We certify products that meet these criteria as recommended products bearing the Green Wave logo. In 2010, we created the Green Wave+ standard for products that are even more environmentally friendly. By offering these products to our customers, we are helping to reduce the burden on the environment.



Universal Design

Work towards a world in which everyone feels comfortable and prosperous

Okamura pursues designs that benefit all people, developing individualized products and spaces for people from all walks of life. We offer products and spaces so that a greater number of people can use them comfortably, focusing on safety, comfort, adaptability, ease of comprehension, access to information and basic performance, including ample customization and optional extras.

Awards and certifications received in Japan and overseas

Awards



Office Furniture

Creating working environments for the future

We provide total solutions through ideal spaces, including offices, educational and medical institutions, and research facilities. In response to ever-changing personnel and working styles, we think of such diversity as inspiration to display our creativity and boost productivity. In order that individuals and organizations can perform at their best, we create environments that facilitate diverse working styles.



Store Displays

From research to planning, design, construction, maintenance and feedback, we support every aspect of retail store development.

We offer total support, from the store planning stage to opening day, proposing attractive store layouts in line with our customers' wishes. After the store opening, we conduct efficacy verification, equipment maintenance, existing store renovation and the opening of additional stores. Moreover, since all of the sales representatives, designers, construction supervisors, logistics and factory members that make our fixtures in Japan are managed by Okamura, we minimize the troublesome administrative work that comes with opening a store.



Material Handling Systems

We offer an optimized distribution system to our customers, based on creative new ideas and our extensive experience in the field.

The logistics industry is becoming more diverse and sophisticated by the moment. As such, streamlining logistics is a major aim of every company. At Okamura, we propose optimal distribution management systems based on our abundant experience and outstanding technology. We offer total solutions, from consulting, simulation-based capacity calculation, optimal plan review, system design, performance tests and maintenance available 24 hours a day.



Workflow



Workflow



Workflow



WORK MILL

Changing workplaces and working styles to affect lives.

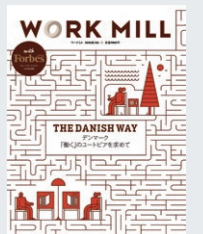


<http://workmill.jp>

For more than half a century, Okamura has been thinking about office furniture and working environments. Through an initiative called Work Mill, the staff at Okamura are looking to change the meaning of work. Work Mill gathers expertise and creates new value in the form of fresh work environments, working styles and lifestyles for Okamura's diverse customer base.



Web magazine
(<http://workmill.jp/webzine>)



Print magazine
Business magazines on the topic of work.

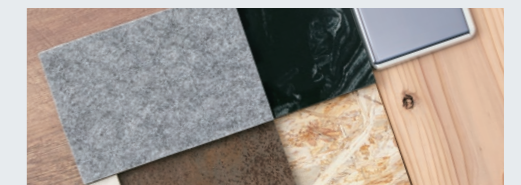


Co-creation spaces (for details, see P28 and P32)

Using the strengths of different materials to coordinate interior spaces

CMF (Color / Material / Finish)

In the CMF department, we create designs based on proposals for color schemes, materials and finishes. When designing furniture, we first create a storyboard with images and text capturing recent trends and market movements, then we prepare CMF that reflects the current era.



Production bases and distribution network

Okamura's products are created at its production bases in Japan. In fact, Okamura has more production bases than any other company in the domestic industry. Our customers trust us for our rigorous quality control in creating the finest products, the stability of our supply chain, meticulous attention to detail and short lead times.



1. Sanyo Okamura Corporation

1 Aino-machi, Takahashi-shi, Okayama Prefecture
Products Office Systems / Desks / Store Equipment
 (ISO 9001/ISO 14001 Certifications)



2. Kansai Okamura Corporation

2-8-63, Inada-Uemachi, Higashi Osaka, Osaka
Products Office Systems / Desks / Storage Cabinets / Counters
 (ISO 9001/ISO 14001 Certifications)



7. Tsurumi Plant / Seeder Co., Ltd.

2-2-17 Suehiro-cho, Tsurumi-ku, Yokohama, Kanagawa Prefecture
Products Conveyor Systems for Cleanroom
 (Tsurumi: ISO 14001 Certification)
 (Seeder: KES Certification)



8. Oppama Plant

5-2944-1 Urago-cho, Yokosuka, Kanagawa Prefecture
Products Office Seating / Lobby Seating / Conference Room Sets / Torque Converters & Transmissions
 (ISO 9001/ISO 14001 Certifications)



3. FujiSeiko Co., Ltd.

25 Ohama-machi, Nomi, Ishikawa Prefecture
Products Safe Vault Doors & Document Storage Room Doors / Security Systems / Safes / Banking Business Equipment / Safety Deposit Boxes / Walls and Wall Surface Construction Work / Protective Products for Nuclear Power & other Industries
 (ISO 9001/ISO 14001 Certifications)



4. Fuji Plant

102-1 Osaka, Gotemba, Shizuoka Prefecture
Products Movable Partitions / Logistics Systems / Store Equipment
 (ISO 9001/ISO 14001 Certifications)



9. Sunahata Co., Ltd.

4-13-1, Nishihokima Adachi-ku, Tokyo
Products Store Equipment



10. Tsukuba Plant

Techno-Park Toyosato, 1-2-2 Midorigahara, Tsukuba City, Ibaraki Prefecture
Products Storage Cabinets / Low Partitions / Furniture & Equipment for Healthcare & R&D Facilities / Furniture & Equipment for Public & Educational Facilities
 (ISO 9001/ISO 14001 Certifications)



5. Gotemba Plant

744 Kita, Shibanta, Gotemba, Shizuoka Prefecture
Products Refrigerated Showcases
 (ISO 9001/ISO 14001 Certifications)



6. Nakai Plant

390 Sakai, Nakai-machi, Ashigarakami-gun, Kanagawa Prefecture
Products Store Equipment
 (ISO 9001/ISO 14001 Certifications)



11. Takahata Plant

2635 Kitaharago, Nukanome, Takahata-machi, Higashi Okitama-gun, Yamagata Prefecture
Products Luxury Wooden Desks / Wooden Conference Tables / Wooden Storage Cabinets / SOHO Furniture / Furniture & Equipment for Healthcare & R&D Facilities / Furniture & Equipment for Public & Educational Facilities / Store Equipment
 (ISO 9001/ISO 14001 Certifications)



12. NS Okamura Corporation

23-15 Suzuko-cho, Kamaishi City, Iwate Prefecture
Products Desks / Logistics Systems / Storage Cabinets / Furniture & Equipment for R&D Facilities
 (ISO 9001/ISO 14001 Certifications)

Distribution Network

Distribution Centers

Yokohama Distribution Center
 Tsurumi Distribution Center
 Osaka Distribution Center
 Ayase Distribution Center

Regional Distribution Centers

Sapporo Regional Distribution Center
 Sendai Regional Distribution Center
 Tokyo Safe Wall Support Center
 Tokyo Metropolitan Area Transfer Center
 Chubu Regional Distribution Center
 Settsu Regional Distribution Center
 Hiroshima Regional Distribution Center
 Fukuoka Regional Distribution Center

Cross-docking Centers

Morioka Cross-docking Center
 Niigata Cross-docking Center
 Tsukuba Cross-docking Center
 Shizuoka Cross-docking Center
 Nagano Cross-docking Center
 Kanazawa Cross-docking Center
 Takamatsu Cross-docking Center
 Okinawa Cross-docking Center

Factory Warehouses (Distribution Centers)

Oppama
 Fuji
 Takahata
 Tsukuba
 Gotemba
 Nakai

Associate Warehouses (Distribution Centers)

Kansai Okamura Corporation
 NS Okamura Corporation
 Sanyo Okamura Corporation



Siam Okamura Steel Co., Ltd.

51/5 Moo 2 Poochao Rd., Bangyaparak, Phrapradaeng, Samutprakarn, 10130, Thailand
Products Sales of office furniture and store display equipment in Southeast Asian countries
 (ISO 9001/ISO 14001 Certifications)



Hangzhou Okamura Transmission Co., Ltd.

No. 88 Donghuan Road, Lin'an Economic Development Zone, Zhejiang, China
Products Torque Converters for China
 (ISO14001 Certification)



Dongguan Cheng Mei Furniture Co., Ltd.

Sheng Li Long Wan Middle Road, Guan Qiao Jiao Cun, Wan Jiang District, Dongguan City, Guangdong Province, China
Products Wooden Desks / Wooden Storage Cabinets / Store Equipment
 (ISO 9001/ISO14001 Certifications)

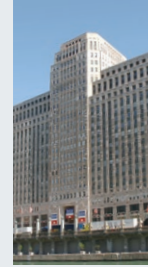
Global Network

Okamura's products are manufactured at domestic and overseas plants and shipped throughout the world using a comprehensive logistics network. We are working to improve quality and service while promoting close cooperation between our sales partners, domestic and international associates, and our headquarters and branch offices. This includes technical and sales partnerships with companies in over fifty countries.

Sales Bases

North America

Chicago



Chicago Branch / Showroom
222 Merchandise Mart Plaza, Suite 11-124, Chicago, IL 60654, USA
TEL : +1-312-645-0115

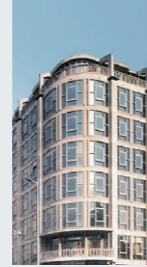
Europe

London



London Branch
1st Floor, 54 Hatton Garden, London EC1N 8HN, UK
TEL : +44-20-3077-5930

Rotterdam



Rotterdam Branch
Stationsplein 45, Unit B7.043, 3013 AK Rotterdam, The Netherlands
TEL : +31-10-213-4414

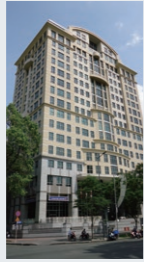
Asia

Dubai



Dubai Branch
Bldg.6 East, Block A, office No.521, Dubai Airport Freezone, Dubai, UAE
TEL : +971-4-3575197

Ho Chi Minh



Ho Chi Minh Representative Office
Suite 1104 11th Floor Saigon Tower, 29 Le Duan St., District 1, HCMC, Vietnam
TEL : +84-28-3822-6392

Singapore



Okamura International (Singapore)Pte., Ltd.
16 Raffles Quay #14-02 Hong Leong Building, Singapore 048581
TEL : +65-6224-7995
Sales of office furniture and store display equipment in Singapore and nearby Southeast Asian countries

Shanghai



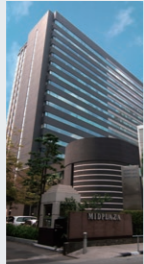
Shanghai Okamura Furniture and Logistic System Co., Ltd.
15F B block, FutureLand building, No.5 Lane 388, Zhongjiang Road, Putuo District, Shanghai, 200062 China
TEL : +86-21-6226-5589
Sales of office furniture, material handling systems and store display equipment in China

Hong Kong



Salotto(China) Limited
2903 Two Chinachem Exchange Square, 338 King's Road, North Point, Hong Kong
TEL : +852-2898-9777
Sales of office furniture in Hong Kong. Production and sales subsidiaries in China

Jakarta



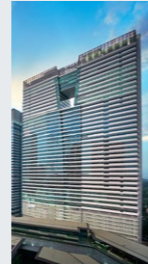
PT. Okamura Chitose Indonesia
Midplaza 2, 22nd Floor, JL Jenderal Sudirman Kav 10-11, Jakarta Pusat 10220 Indonesia
TEL : +62-21-572-3925
Sales of office furniture and store display equipment in Indonesia

Bangkok



Siam Okamura International Co., Ltd.
3199 Maleenont Tower 19th Floor, Rama4 Road, Klongton, Klongtoey, Bangkok 10110, Thailand
TEL : +66-2661-5474~79
Sales of office furniture and store display equipment in Thailand and nearby Southeast Asian countries

Kuala Lumpur



Okamura International Malaysia Sdn. Bhd.
Unit 13-02, Level 13, Q sentral, 2A, Jalan Stesen Sentral 2, Kuala Lumpur Sentral, 50470 Kuala Lumpur Wilayah Persekutuan, Malaysia
Tel : +603 2732 9827
Sales of office furniture and store display equipment in Malaysia

Overseas Partnerships

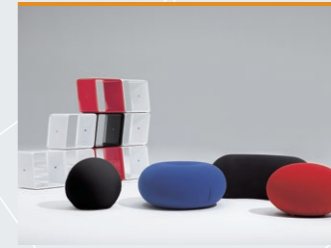
Office Furniture



Fora Form, Norway
Lobby / Lounge chairs



Pro-Cord S.p.A., Italy
Meeting chairs



Hub Design S.r.l., Italy
Amenity chairs



Wiesner-Hager, Austria
Meeting tables / Chairs



Wogg AG, Switzerland
Meeting tables



erlab D.F.S.S.A.S., France
Green fume hoods



DORMA Hüppe Raumtrennsysteme GmbH+Co KG, Germany
Sliding partitions

Store Displays



Darling Company, USA
Store fixtures systems



Vitra AG, Switzerland
Modular systems for commercial interiors

Material Handling Systems



OCS Overhead Conveyor System AB, Sweden
Overhead conveyor systems



TGW SYSTEMS Inc., USA
Transportation and sorting equipment



AutoStore AS, Norway
Robot storage systems

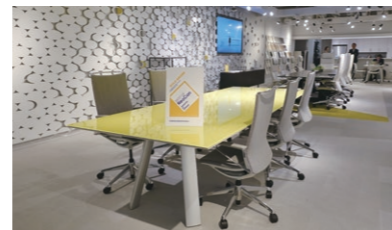
Global Topics

Okamura has been energetically participating in trade shows worldwide, seeking opportunities to gain trust in international markets by presenting our technological and design capabilities. We are also continually developing new business areas while monitoring the rapidly changing market environment.

North America

NeoCon 2018

NeoCon, held annually in Chicago, is North America's most important and largest design exposition for commercial interiors. Okamura opened its Chicago Branch and Showroom at Merchandise Mart in 2008 and exhibited at NeoCon for the 11th time in 2018. For our Traverse Satellite conference table, we received the Best of NeoCon 2018 Gold Award in the category of Conference Room Furniture.



Europe

ORGATEC 2016

Products displayed at ORGATEC 2016 (Orgatec Cologne International Office Furniture Trade Fair 2016) in Cologne, Germany in October 2016. The new Contessa II (Contessa seconda) was launched at the Orgatec event prior to its launch in Japan. This provided an opportunity to popularize the Okamura brand globally.



Asia

C-Star China 2017

In April 2017, Okamura exhibited at C-Star China—a satellite of Europe's largest retail trade fair Euro Shop—in Shanghai, China. Okamura exhibited the Vitra Retail Systems, showcasing their outstanding design and functionality. Okamura has participated for three consecutive years since the first event in 2015, helping to raise their brand awareness.



Communication Places

In Tokyo, the Okamura Garden Court Show Room in Akasaka provides around 4,400 square meters of display area surrounded by green parks. Further afield, visitors can experience Okamura products in showrooms in the rest of Japan, Chicago, USA and Shanghai, China. The showrooms allow visitors to see and try out Okamura's latest range of product lines and concepts covering furniture for offices, schools and hospitals, as well as commercial product displays. Meanwhile, exhibits at the Okamura Chair Museum in Tokyo offer a chance to learn first-hand about chairs, tracing the evolution and history of office seating and Okamura's contributions in developing new ergonomic technology. "Labo Offices" are also set up around the country to allow people to interact with real interior spaces. Lastly, at our three co-creation spaces across Tokyo, Nagoya, and Osaka, we hold events aimed at cultivating new "working values" with guests and participants.

Showrooms



Garden Court Showroom

Location: Hotel New Otani, 3rd Floor, Garden Court, 4-1 Kioi-cho, Chiyoda-ku, Tokyo, Japan
Telephone: +81-3-5276-2001
Opening Hours: 9:00 a.m. to 5:30 p.m. (Weekdays), 10:00 a.m. to 5:00 p.m. (Saturdays)
Closed: Sundays and Holidays



Osaka Showroom

Location: Grand Front Osaka Tower-A, 21st Floor, 4-20 Ofuka-cho, Kita-ku, Osaka-shi, Osaka, Japan
Telephone: +81-6-4802-3370
Opening Hours: 9:00 a.m. to 5:30 p.m. (Weekdays)
Closed: Saturdays, Sundays and Holidays



Sendai Showroom

Location: Kakyoin Square, 12th Floor, 1-1-20 Kakyoin, Aoba-ku, Sendai-shi, Miyagi, Japan
Telephone: +81-22-712-1491
Opening Hours: 9:00 a.m. to 5:30 p.m. (Weekdays)
Closed: Saturdays, Sundays and Holidays



Nagoya Showroom

Location: Dainagoya Bldg., 14th Floor, 3-28-12 Meieki, Nakamura-ku, Nagoya-shi, Aichi, Japan
Telephone: +81-52-551-3170
Opening Hours: 9:00 a.m. to 5:30 p.m. (Weekdays)
Closed: Saturdays, Sundays and Holidays
 (Reservations required)



Fukuoka Showroom

Location: Meijiyasuda Watanabe Bldg., 1st Floor, 1-3-3 Hakataekimae, Hakata-ku, Fukuoka-shi, Fukuoka, Japan
Telephone: +81-92-482-8822
Opening Hours: 9:00 a.m. to 5:30 p.m. (Weekdays)
Closed: Saturdays, Sundays and Holidays



Okamura Vitra Retail Systems Showroom

Location: Higashiote Bldg., 1st Floor, 1-1-7 Uchikanda, Chiyoda-ku, Tokyo, Japan
Telephone: +81-3-3259-6028
Opening Hours: 9:00 a.m. to 5:30 p.m. (Weekdays)
Closed: Saturdays, Sundays and Holidays



Chicago Showroom

222 Merchandise Mart Plaza, Suite 11-124, Chicago, IL 60654, USA
Telephone: +1-312-645-0115



Shanghai Showroom

Room 08-15, 18F, Infinitus Tower, 168 Hubin Road, Huangpu District, Shanghai 200021 China
Telephone: +86-21-6333-9080

Museum



Chair exhibition room (8F)



Mikasa Touring exhibit



Okamura Chair Museum

Location: 2-13-2 Nagata-cho, Chiyoda-ku, Tokyo, Japan
Telephone: +81-3-3593-6195
Opening Hours: 9:00 a.m. to 5:00 p.m. (Weekdays)
Closed: Saturdays, Sundays and Holidays
 (Free entry / Reservations required)

Labo Offices



CO-D6 LABO



MENNOLU LABO



CO-D6 LABO

Co-creation spaces



Open Innovation Biotope Sea
Location: Akasaka Intercity AIR 13F, 1-8-1 Akasaka Minato-ku, Tokyo, Japan



Open Innovation Biotope Cue
Location: Dainagoya Bldg., 14th Floor, 3-28-12 Meieki, Nakamura-ku, Nagoya-shi, Aichi, Japan



Open Innovation Biotope bee
Location: Grand Front Osaka Tower-A, 21st Floor, 4-20 Ofuka-cho, Kita-ku, Osaka-shi, Osaka, Japan

Towards a Sustainable Society

Through the products and services that we provide to individuals and society as a whole, the Okamura Group aims to be a global company that is trusted and appreciated by society. The Okamura Group supports the philosophy behind Sustainable Development Goals (SDGs), which are international targets for tackling social issues by 2030, and helps to achieve these goals through corporate and social contribution activities.

For details on the CSR activities of the Okamura Group, please refer to our website.
<http://www.okamura.co.jp/company/csr/>



Next Generation Robot Storage Systems Revolutionizing Logistics through AutoStore

Okamura now sells the robotic storage system AutoStore in Japan, in a sales agreement with Norway's AutoStore AS. With the AutoStore system, containers packed at high density are brought into and out of warehouses by robots, a unique and revolutionary new standard in automated warehouses that is changing the world of logistics. The system is drawing attention from logistics sites around the world due to how efficiently it can pack shipments. It is also proving particularly attractive to companies in the mail-order industry that handle small quantities of a wide variety of products, as well as service centers that supply parts for product maintenance.

■ Making optimum use of space User-friendly and labor-saving

AutoStore is composed of a grid (columns and tracks), bins (storage container), robots and ports (picking stations). The robots move freely on the upper part of the grid and lift the bins stored in the grid, conveying them to the ports. This innovative construction maximizes storage efficiency, imposes less burden on workers and facilitates efficient loading and unloading.

- Products can be picked up and restocked from a comfortable posture
- Work efficiency is greatly improved
- Very low power consumption
- Efficient utilization of regenerated energy
- Minimally-sized facilities reduce CO₂ emissions

How AutoStore works



■ AutoStore—the front line of global logistics

The AutoStore system has been increasingly introduced at facilities in recent years. As of the end of May 2018, more than 260 AutoStore systems have been ordered worldwide. Regarding adoption of the system in Japan, in January 2016 the first AutoStore unit was installed in the online orders distribution center of Home Logistics Co., Ltd. which handles distribution for the Nitori Group. Since then, we have received more than ten orders for the system, and companies from other industries are also considering it.

Introduction of AutoStore - Case Study 1 Storage efficiency tripled, work efficiency quadrupled at the Moving Misato Online Orders Distribution Center

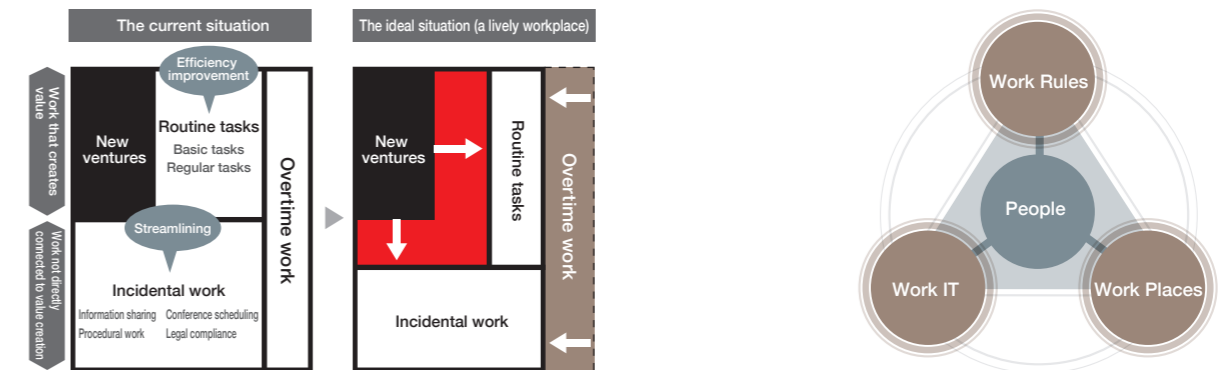


Introduction of AutoStore - Case Study 2 Parts storage space reduced by half, productivity increased by 30% at the Glory Saitama Plant



Solving Diverse Problems in Society Okamura's Quest to Revolutionize Work Styles

Okamura's vision for work style reform



We believe that a work style reform will streamline incidental tasks and optimize routine work, leaving more time for employees to focus on what is truly important.

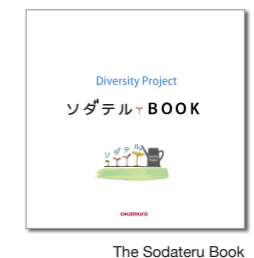
In order to create an ideal working environment, it is necessary to revolutionize work rules, workplace IT and workplaces to establish improved work styles that allow individuals to maximize their potential.

Okamura's In-house Revolution for Personalized Work Styles

Okamura is making improvements that allow our employees to continue working throughout the various stages of life and maintain a quality work-life balance, which includes life with their family or life in a certain geographical area. Asking employees about issues in the workplace and resolving problems in a straightforward manner promotes a work style revolution that makes work more enjoyable for employees, and allows them to exhibit their strengths.

■ The Sodateru Project for Promoting Diversity

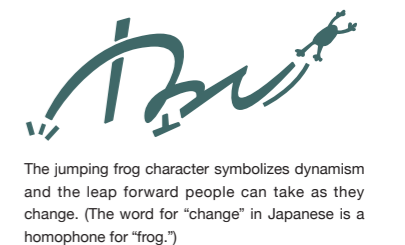
In August 2016, Okamura established a diversity promotion project entitled The Sodateru Project (sodateru = raising/helping to grow). It fosters an organizational climate that actively employs women and diverse human resources and supports a balance between work, private life and career development. A task team has been created for each of the three priority issues of (1) motivation improvement, (2) communication opportunities for colleagues and superiors and (3) introduction of various work styles. The teams have implemented measures to engage these issues, including hosting workshops. In January 2018, we compiled information on the project activities to date, as well as messages from company executives in the Sodateru Book, and distributed it to all Group employees to raise awareness of the project activities. Moving forward, The Sodateru Project's activities will be broadened from the perspective of diversity and inclusion.



In terms of system change, Okamura has introduced a teleworking system, abolished the core time aspect of the flextime system and introduced a return-to-work system (for re-entering the company), among other initiatives. Working from other sites is also encouraged.

■ The Change Your Work Style! Project for Business Improvement and Awareness Reform

In April 2017, Okamura launched the Change Your Work Style! project for business improvement and awareness reform as an opportunity for employees to reconsider and change their work style. A "challenge site" was established and its initiatives have been expanded across the company. Regular meetings are held at all sites to identify issues, find solutions and implement the project in concrete ways. For example, Okamura has improved work efficiency by shortening meeting times and implementing ICT, amongst other measures to improve communication and promote a change in workplace consciousness.



Certifications / Approvals



CSR Management

Promoting Corporate Activities Based on the Okamura Group's CSR Policy

In March 2010, Okamura compiled information on its CSR activities into a CSR policy document, based on the founding principles of the Okamura Group. In April 2014, we revised our CSR policy to align with changes in demands from society, which led to the seven CSR tenets shown to the right.

The Okamura Group's CSR Policy

1. Promotion of compliance
2. Pursuit of quality
3. Environmental friendliness
4. Disclosure of information
5. Workplace improvements
6. Respect for human rights
7. Harmony with society

Pursuit of Quality

Helping to Build Employee-friendly Stores

At Okamura, we're aware that the places where products are sold are also places where employees work. Therefore, we created sliding shelves to reduce the burden in displaying items and shorten labor time. As the shelf can be pulled out like a drawer, employees can avoid awkward postures, reducing the physical stress put on them. In addition, the sliding shelves make it easier to implement a "first-in, first-out" strategy, in which products are replaced at the back rather than the front of the shelves. In addition to ensuring there are always goods visible at the front of the shelves, this drastically improves efficiency, shortens labor time and reduces mistakes.

Okamura values the comfort of employees and visiting customers. We will continue to develop store-related products that lead to improvements in work environments and work efficiency.



Environmental Initiatives

Promotion of ACORN Activities

Our lives and economic activities are supported by the environment and the workings of the natural world, including all living creatures. The Okamura Group wants to realize a sustainable society, and has made protecting and nurturing the environment its mission. We have given the name ACORN to our activities in the field of promoting symbiosis with nature and conserving biodiversity, and we conduct a number of activities both within and outside the company to this end.



Booklet: ACORN Vol. 1

Sample Activities

Hands-on Training at Afan Forest



Tsukuba Plant: Approaches to Reducing the Environmental Impact of the Coating Process

In the production division of the Okamura Group, we are focusing on countermeasures in the coating process, where a large environmental load occurs during manufacturing. One such countermeasure in the coating process is the use of a pool that collects the water-based paint sludge produced when paint is sprayed. This ensures that paint is not discharged into the atmosphere. The water-based paint sludge is generated in large quantities and emits a strong odor when the water decays. Okamura has researched further countermeasures to control the amount of water generated and its odor.

To this end, at the Tsukuba Plant we have introduced Mitagen, a microbial controlling agent that suppresses odor. This has extended the time that water in the collection pools can be used, leading to a reduction in total water used and an improved work environment. The amount of waste sludge generated has decreased to about 1/3 of the previous level. In addition to reducing waste generation and odor, we now no longer need to use substances subject to PRTR law, which were previously used to solidify sludge. Okamura will continue to further reduce environmental impact throughout the entire group, while sharing our expertise and experience across all business sites.



The coating process at the Tsukuba Plant

Building Better Workplaces

Promoting Senior Employees' Activities: Retirement Age Extended to 65

The Okamura Group has introduced a re-employment system that allows employees to work after age 60 if they wish. In March 2018, to further promote an active life for senior employees, we raised the retirement age from 60 to 65 years old. While Japan's declining birthrate and aging population continue to progress, Okamura is creating an environment where all generations can work together, and experienced senior employees can continue to be motivated in their work.

Maintaining Mental and Physical Health through Calisthenics—A Manufacturing Plant Initiative

When people work continuously in the same posture or use a computer for an extended period of time, muscle soreness and eye fatigue are common symptoms of mental and physical exhaustion. At the Oppama Plant, invigorating calisthenics are taught after work hours by external teachers twice a month. In the classes, employees learn simple exercises that can be done sitting in a chair on break, stretches that can be done at home, relaxation methods and more. Participants have commented favorably on the class, with comments including, "My lower back pain and stiff shoulders got better since I learned how to stretch," and "I feel invigorated and better-equipped to deal with fatigue." Individual consultations are also available. The Okamura Group is continuing efforts to maintain and improve the physical and mental health of its employees.



Harmony with Society

Regional Workshop Projects for Future Designers in Industry and Academia

Since FY2014, Okamura has contributed to the Furniture Design Seminar held by the Department of Product Design at Tohoku University of Art and Design (Yamagata City). During the seminar, Okamura employees involved in planning and design act as special lecturers. The seminar began as guidance on the basic furniture design process, and from the second year onwards, residents of Oguni-machi in Yamagata prefecture, which has abundant beech forest, also joined. Now, the event has become a collaborative education between industry, academia and the local people, providing an opportunity to give back to the community through furniture.

As part of the initiative, Okamura hosts a wooden furniture workshop for local residents designed to cultivate future designers and deepen an understanding of local industry and culture, building a future for the whole community.



Kobe Healthy Office Workshop Held

The Kobe Healthy Office Workshop was held on February 8, 2018 by the Gender Equality Division of the Kobe City Citizen Participation Promotion Bureau at the Open Innovation Biotope bee (Osaka), a co-creation space operated by Okamura. We invited young people working in Kobe to participate in the workshop and reconsider the work they are doing now, discuss their current work styles and how they want to work and live moving forward. The participants also thought about the offices of the future and work styles while touring Okamura's next generation offices.

This project was listed as an example of workshops put into practice for a Kobe City guide to office reform promoting a healthy work/life balance.



Corporate Data

Company Name	OKAMURA CORPORATION	
Registered Office	2-7-18, Kitasaiwai, Nishi-ku, Yokohama, Kanagawa 220-0004, Japan	
Head Office	Tenri Bldg. 19F, 1-4-1, Kitasaiwai, Nishi-ku, Yokohama, Kanagawa 220-0004, Japan Telephone: +81-45-319-3401	
Foundation	October 1945	
Paid-in Capital	¥18,670 million	
Number of Employees	3,326 (As of March 31 2018)	
Business Activities	Manufacture and sale of steel furniture Manufacture and sale of industrial machinery and other equipment Contracting of metal fitting installation work Auxiliary works, design, manufacture and sale related to the construction industry Manufacture and sales of display fixtures and other equipment Auxiliary construction, design and sale of security systems Design, manufacture and sales of medical equipment and other machinery and equipment Provision of information on improvement of office environments and improvement of office / production efficiency; manufacture and sale of related equipment	
Facilities	Oppama/Takahata/Tsukuba/Fuji/Gotemba/Nakai/Tsurumi	
Affiliated Banks	MUFG Bank / The Bank of Yokohama / Mizuho Bank / Other bank branches where Okamura has company branches	
Stock Information	Number of shareholders	5,385 (As of March 31, 2018)
	Number of shares of common stock issued	112,391,530
	Fiscal year end	March 31

Board of Directors & Corporate Auditors

President	Masayuki Nakamura
Senior Managing	Kiyoshi Sato Senior General Manager, Administrative Division
Directors	Shigeji Kikuchi Senior General Manager, Office Sales Division Teiichi Toshida Senior General Manager, Planning Division
Managing	Toshikazu Iwata Senior General Manager, Healthcare Division
Directors	Fumio Yamamoto Senior General Manager, Store Displays Division Kenichi Yamaki Senior General Manager, Production Division
Outside Directors	Norikazu Tanaka Executive Vice President & Group CEO, Metals Group of Mitsubishi Corporation Hiromi Asano Hiroyoshi Ito Outside Auditor, Keystone Partners Co., Ltd.
Directors	Seiji Koguma Senior General Manager, Design Division Hajime Kaneko Senior General Manager, International Sales & Marketing Division Ken Inoue Senior General Manager, East Japan Regional Sales Office, Store Displays Division Makoto Tajiri Senior General Manager, Material Handling Systems Division Hiroshi Makino Senior General Manager, Telecom Sales Division Shinji Sakatoku Senior General Manager, West Japan Regional Sales Office, Store Displays Division Naoki Kono Senior General Manager, Tokyo Regional Sales Office, Office Sales Division Kazumi Arakawa Senior General Manager, Marketing Division
Corporate	Hiroshi Moriwake
Auditors	Katsunori Aratani
Outside Auditors	Yuichi Suzuki (lawyer) Shigeru Iwamoto (certified public accountant)

Subsidiaries and Associates

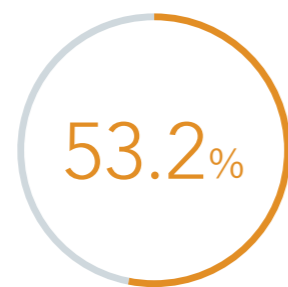
Company name	Principal business activities
Japan	
Okamura Logistics Corporation	Transportation, storage, loading and unloading, assembly during distribution processing, construction, interior finishing and others
Okamura Support and Service Corporation	Installation, maintenance and after-sales service for all Okamura products
FM Solution Corporation	Office consulting and related business centering on facility management
Hill International Inc.	Importation and sale of high-end furniture and interior goods from Europe and North America
Td Japan Ltd.	Importation and sale of dealing desks and monitor arms
SEC Co., Ltd.	Construction, maintenance and repairs for the store display business
Kansai Okamura Corporation	Production of desk systems and storage cabinets
NS Okamura Corporation	Production of desk systems and material handling system products
Sanyo Okamura Corporation	Production of desk systems and store display equipment
Seeder Co., Ltd.	Production of conveyor systems
FujiSeiko Co., Ltd.	Production and sales of automatic safe deposit vaults and office security systems
Sunahata Co., Ltd.	Production of store display equipment
Okamura Business Support Corporation	Life and non-life insurance agency business, welfare services for the Okamura Group
Overseas	
Okamura International (Singapore) Pte., Ltd.	Sales of office furniture and store display equipment in Singapore and nearby South-East Asian countries
Shanghai Okamura Furniture and Logistic System Co., Ltd.	Sales of office furniture, material handling system products, store display equipment and others in China
Shanghai Okamura Architecture Co., Ltd.	Construction and interior/finishing carpentry work for offices and stores in China
Okamura Trading (Shanghai) Co., Ltd.	Procurement of products and parts for the Okamura Group in China
Salotto (China) Limited	Sales of office furniture in Hong Kong Holder of sales and manufacturing subsidiaries in China
Hangzhou Okamura Transmission Co., Ltd.	Production of transmission devices in China
PT. Okamura Chitose Indonesia	Sales of office furniture and store display equipment in Indonesia
Siam Okamura Steel Co., Ltd.	Production of office furniture, store display equipment and other products for South-East Asian countries
Siam Okamura International Co., Ltd.	Sales of office furniture and store display equipment in Thailand and nearby South-East Asian countries
(12 other companies; total of 34)	

		2013	2014	2015	2016	2017
Operating Results (Annual)						
Net sales	(millions of yen)	211,363	220,130	240,794	236,776	241,752
Gross profit	(millions of yen)	63,871	65,041	73,493	73,998	75,794
Selling, general and administrative expenses	(millions of yen)	54,417	56,274	60,532	62,182	62,651
Operating income	(millions of yen)	9,454	8,766	12,960	11,815	13,142
Ordinary income	(millions of yen)	10,067	10,347	13,590	12,761	14,000
Profit attributable to owners of parent	(millions of yen)	6,113	6,422	9,067	8,295	10,820
Financial Position (Fiscal year end)						
Total assets	(millions of yen)	190,913	207,387	217,485	218,741	235,765
Total net assets	(millions of yen)	93,229	103,544	108,491	114,249	125,585
Cash Flows						
Net cash provided by (used in) operating activities	(millions of yen)	9,868	7,463	13,870	11,439	12,059
Net cash provided by (used in) investing activities	(millions of yen)	Δ8,104	Δ6,487	Δ6,896	Δ9,153	Δ7,665
Free cash flow	(millions of yen)	1,763	976	6,974	2,286	4,394
Net cash provided by (used in) financing activities	(millions of yen)	Δ2,948	Δ3,296	Δ2,114	Δ4,184	Δ3,870
Cash and cash equivalents at the end of the fiscal year	(millions of yen)	24,909	22,808	27,547	25,461	26,122
Borrowings and corporate bonds at the end of the fiscal year	(millions of yen)	25,362	24,288	24,448	23,490	23,001
Per Share Data						
Profit per share	(Yen)	55.49	58.30	82.31	75.30	98.23
Net assets per share	(Yen)	842.80	936.59	980.32	1,032.06	1,136.82
Cash Dividends per share	(Yen)	17.00	17.00	24.00	24.00	26.00
Financial Indicators						
Gross profit to net sales	(%)	30.2	29.5	30.5	31.3	31.4
Operating income to net sales	(%)	4.5	4.0	5.4	5.0	5.4
Return on equity	(%)	6.8	6.5	8.6	7.5	9.1
Ordinary income to total assets	(%)	5.5	5.2	6.4	5.9	6.2
Equity ratio	(%)	48.6	49.8	49.7	52.0	53.1

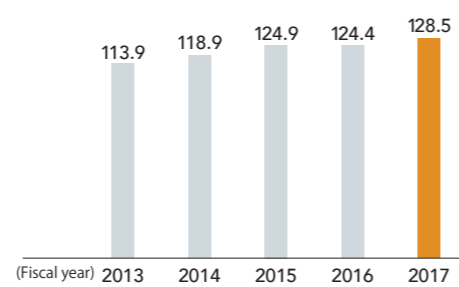


Office Furniture

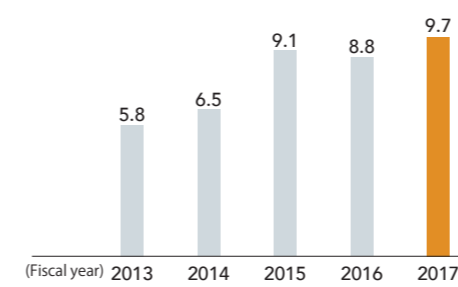
Net sales composition



Net sales (¥ billion)



Operating income (¥ billion)

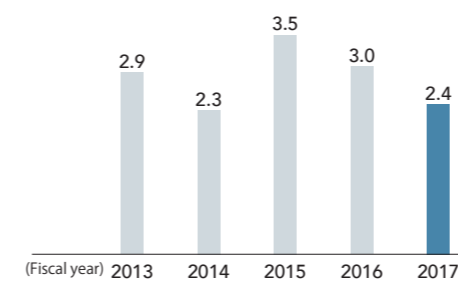
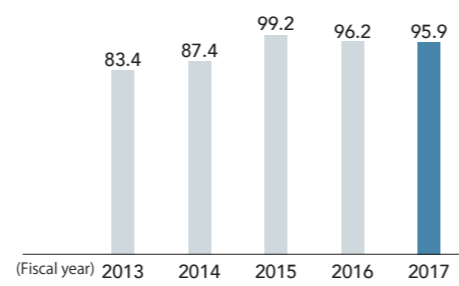
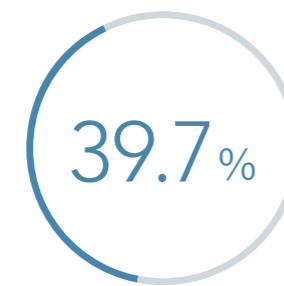


Breakdown

▣ In the Office Furniture segment, although large office relocation projects declined in number since the supply of large-scale office buildings was in a brief off-demand period, demand for office relocation and renovation grew chiefly among strongly-performing companies. Under these circumstances, the Company proactively made proposals on how to create a new office environment in response to work style innovations in offices and the rising interest in health, achieving year-over-year growth in both net sales and income.

As a result, net sales in this segment amounted to ¥128,515 million (a year-over-year increase of 3.3%) and the segment income amounted to ¥9,782 million (a year-over-year increase of 10.2%).

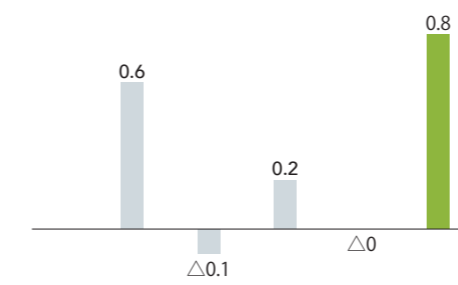
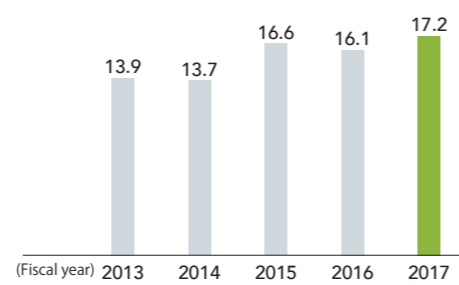
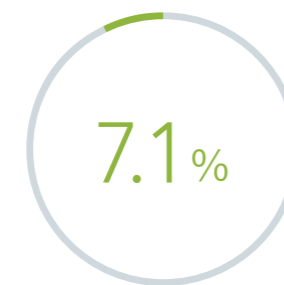
Store Displays



▣ In the Store Display segment, the Company stepped up efforts to deliver total solutions mainly to strongly-performing retailers such as supermarkets and drugstores for display fixtures, store carts, store security systems, and the like by leveraging the organization's overall capabilities. The Company also focused on increasing its market share in refrigerated showcases and making cost reductions. Despite these efforts, net sales were flat and income decreased compared to the previous consolidated fiscal year due in part to sluggish demand in the second half of the consolidated fiscal year under review and increasing prices for materials.

As a result, net sales in this segment amounted to ¥95,956 million (a year-over-year decrease of 0.3%) and the segment income amounted to ¥2,487 million (a year-over-year decrease of 18.0%).

Material Handling Systems & Others



▣ In the Material Handling Systems segment, the Company focused its efforts on promising areas such as food, healthcare and mail-order business, and on increasing sales of automated warehouse equipment. The organization also engaged in aggressive sales activities by maximum utilization of its solution-proposal capabilities and its products, which stand out from among others due to their superiority, in response to labor-saving needs arising from labor shortages. As a result, both net sales and income increased year-over-year.

As a result, net sales in this segment amounted to ¥17,280 million (a year-over-year increase of 7.3%) and the segment income amounted to ¥872 million (compared to segment loss of ¥98 million for the previous fiscal year), marking a significant income improvement.

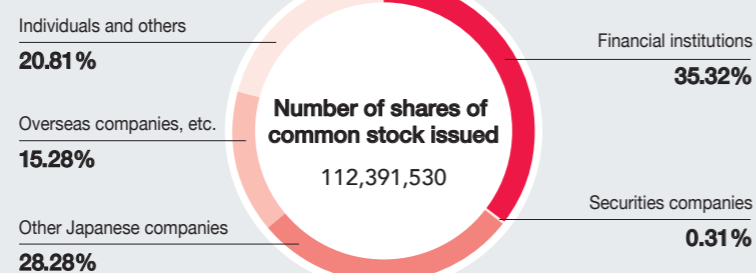
Stock Information

(As of March 31, 2018)

Share Information

Number of shares of common stock authorized	400,000,000	Trading units	100 shares
Number of shares of common stock issued	112,391,530	Number of shareholders	5,385

Stock Distribution Status by Owner

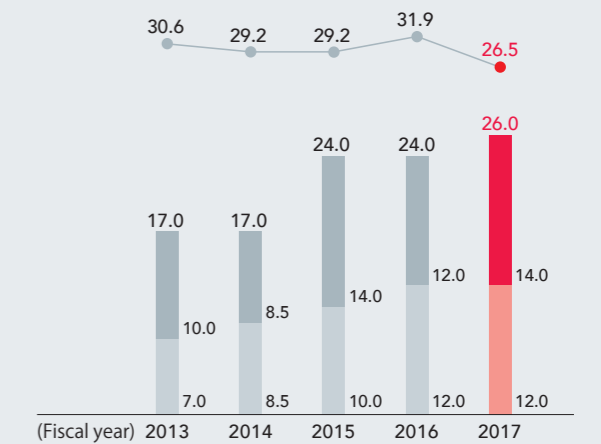


Major shareholders

Shareholder	(thousand shares)	(%)
Japan Trustee Services Bank, Ltd. (Trust Account)	11,151	10.11
Mitsubishi Corporation	6,300	5.71
Okamura Group Employees Stock Ownership Plan	6,032	5.47
Meiji Yasuda Life Insurance Company	5,437	4.93
Nippon Steel & Sumitomo Metal Corporation	5,313	4.82
The Master Trust Bank of Japan, Ltd. (Trust Account)	5,220	4.73
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	4,805	4.36
Mitsui Sumitomo Insurance Company, Limited	4,236	3.84
The Bank of Yokohama, Ltd.	4,076	3.69
Okamura Cooperation Companies Stock Ownership Plan	3,641	3.30

Notes: 1. The holding ratio excludes 2,066,010 shares of treasury stock held by the Company.
2. The Bank of Tokyo-Mitsubishi UFJ, Ltd. changed its company name to "MUFG Bank, Ltd." on April 1, 2018.

Cash dividends per share/ Payout ratio



■ Interim dividends (¥) ■ Year-end dividends (¥) ● Payout ratio (%)

OKamura

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