



February 28, 2022

To whom it may concern

Company name: Okamura Corporation
Representative: Masayuki Nakamura
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President and Chief Executive Officer
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Notice of the Conclusion of a Joint Venture Agreement

The Company hereby announces that today February 28, 2022, it has entered into a joint venture agreement with Hangcha Group Company Ltd. (headquartered in China; hereinafter "Hangcha Group").

1. Purpose of the establishment of a joint venture company

In its Midterm Management Plan, the Okamura Group identified strengthening of overseas business as one of the key issues on which it will make group-wide efforts and the China and ASEAN markets as priority markets for those efforts. Hangcha Group is a manufacturer of forklift trucks based in Hangzhou City, Zhejiang Province, China and has a strong sales network all over China.

By combining the sales base of Hangcha Group with the design capability and production technology that the Okamura Group has built up, we will aim to expand our logistics system business in China.

2. Outline of the joint venture company to be established

(1) Name	HANGCHA OKAMURA Co. Ltd. (tentative)
(2) Location	Hangzhou City, Zhejiang Province, China
(3) Representative's job title and name	To be determined
(4) Business description	Manufacture and sales of hardware and software related to automated warehouses, conveyers, sorting equipment, various carrier devices, among others
(5) Share capital	100 million yuan
(6) Date established	April - June 2022 (scheduled)
(7) Net assets	100 million yuan
(8) Total assets	100 million yuan
(9) Fiscal year end	December
(10) Shareholding ratio	Hangcha Group Company Ltd. (51%), Okamura Corporation (49%)

3. Outline of the joint venture partner

(1) Name	Hangcha Group Company Ltd.			
(2) Location	Hangzhou City, Zhejiang Province, China			
(3) Representative's job title and name	Limin Zhao, Chairman of the Board, General Manager			
(4) Business description	Manufacture and sales of forklift trucks, among others			
(5) Share capital	866 million yuan			
(6) Date established	May 6, 2003			
(7) Major shareholders and shareholding ratios	Zhejiang Hangcha Holding Co.,Ltd. (44.7%), Hangzhou Industrial Investment Group Co., Ltd. (20.1%)			
(8) Relationship between the listed company and this company	Capital relationship	None		
	Personnel relationship	None		
	Business relationship	None		
(9) Financial position and operating results for last three years				
	Fiscal year ended	December 2018	December 2019	December 2020
	Net assets (in millions of yuan)	3,851	4,311	4,922
	Total assets (in millions of yuan)	5,625	6,279	8,106
	Net sales (in millions of yuan)	8,442	8,854	11,451
	Profit attributable to owners of parent (in millions of yuan)	546	644	837

4. Future outlook

The impact of this transaction on the business performance of the Company will be insignificant. The Company will disclose any necessary matters promptly as they arise in the future.